**Request for Quotes – Questions and Answers Document**

**Employer Engagement Consulting Services RFQ**

**December 2021**

**Q. Has Partner4Work identified specific industry sectors in which this work will be concentrated?**

**A.** We expect this work will shift with the demands of the labor market. There will be a strong emphasis in working in healthcare, information technology, transportation and logistics, and with employers in the service sector.

**Q. How many local employers are currently engaged in industry partnership activities?**

**A.** Each industry partnership has several champions and 10-20 other employer members.

**Q. Has Partner4Work partnered with other consultants since its began industry partnerships in 2018? If so, who?**

**A.** Partner4Work has previously partnered with several consultants regarding industry partnership work. All contracts are approved at board meetings and are available at [partner4work.org](http://partner4work.org/).

**Q. Does Partner4Work have a strategic plan or guide for how to engage employers for industry partnerships since this work began in 2018?**

**A.** We are currently in the process of updating our strategic plan.

**Q. Does Partner4Work and its employer partners prefer in-person or virtual meetings for this initial 6-month contract?**

**A.** Virtual meetings are preferred when possible. In-person meetings must follow covid protocols and can be arranged when necessary.